



TOWN OF STRATHAM

Department of Public Works

70 Bunker Hill Avenue • Stratham, NH 03885 • 603-772-5550

SUBMITTED QUESTIONS AND RESPONSES FOR RFP 08-26-01

1. How many MSW carts is a resident allowed? Is MSW service, cart contents only, or does the town allow overflow bags?
 - Each residence is provided with one (1) MSW cart supplied by the contractor. Residents may purchase additional carts if desired for a yearly fee. All curbside MSW must be contained within the cart(s); overflow bags will not be collected curbside. Residents may bring additional MSW to the dumpster located at the Stratham Transfer Station.
2. How many REC carts is a resident allowed? Is service, cart contents only?
 - Each residence is provided with one (1) recycling cart supplied by the contractor. Residents may purchase additional carts if desired for a yearly fee. Residents may bring additional recycling materials to the Stratham Transfer Station.
3. Please provide a copy of the Town's most recent invoice.
 - For July, 228.9 tons of MSW and 71.25 tons of recycling were collected. See attached sheet for more information and rates.
4. Please provide a copy of the current contract.
 - Due to changes that have occurred over the past five years, bidders should utilize the current information contained within the RFP and supplemental materials. The Town has provided 2025 and 2026 tonnages and rates on the attached sheet.
5. Where is the MSW currently being tipped?
 - The tipping location is determined at the discretion of the Town's current vendor with MSW processed through Waste Management.
6. Where is the REC currently being tipped?
 - The tipping location is determined at the discretion of the Town's current vendor.
7. How many trucks are currently used per day?
 - The number of trucks utilized is determined by the Town's current vendor.
8. What are the current types of trucks used to service the Town?

- Standard automated side-load collection vehicles are currently utilized.
9. How many stops per day are serviced?
- Collection is currently divided among four (4) service days, Tuesday through Friday.
10. Can the Town provide a street listing by day on how town is currently serviced?
- Please see the attached current street listing and collection schedule.
11. Which holidays does the town delay the collection schedule?
- Please see the attached current collection schedule for holiday delays.
12. Is the town awarding a contract based on lowest price?
- As stated in the RFP, proposals will be evaluated in accordance with the Evaluation Criteria contained within the RFP. Award of the contract shall be made to the proposer offering the best overall value to the Town of Stratham and will not necessarily be awarded to the lowest-priced proposal. In evaluating proposals, the Town may consider price, qualifications, municipal experience, technical approach, customer service, transition planning, references, and any other factors deemed to be in the best interest of the Town.
13. Does the Town own all the containers at the municipal locations listed on appendix C or will the contractor need to provide these?
- The Town does not own the containers. The selected contractor will be responsible for providing them.
14. Please confirm the Town would like the contractor to deliver contractor owned carts to residents and the Town doesn't want ownership of carts.
- Confirmed. The contractor will provide and retain ownership of the carts.
15. What are the eligible service hours?
- Collection may occur between 7:00 a.m. and 7:00 p.m., Monday through Friday, except when service schedules are modified due to holidays or weather-related delays.
16. If condos are included, please provide a list of the condos.
- All condominiums except the following listed utilize regular carts.
 - The following condominium associations cannot accommodate the size of the carts required for automated services and should be priced separately:
 - Salt River Condominium Association, located along Brookside Drive, a private road, consists of seventy-eight (78) residential units.

- Glengarry Condominium Association, located along Glengarry Drive, a private road, consists of one hundred fourteen (114) residential units.
- Bagged MSW and containerized recycling from these locations will be placed curbside and manually collected by the contractor.

17. Is a performance bond required? At what amount?

- Yes. A performance bond is required in an amount equal to one hundred and ten percent (110%) of the contract value. *A separate addendum regarding the performance bond requirement will be issued for clarification.*

18. Is a bid bond required with proposal submission?

- *A bid bond is not required.*

19. Does the Town's current contract have a fuel provision?

- Yes it does.

20. Please confirm yard waste and Christmas tree collection are not part of this contract.

- Confirmed. Yard waste and Christmas tree collection are not included in this contract.

21. Please confirm curbside bulk, white goods, metal, and mattresses/box springs collection are not part of this contract.

- Confirmed. These services are not included in this contract.

22. Please confirm there isn't a contamination audit required.

- Confirmed. A contamination audit is not required.

23. Please provide the last 2 years of monthly tonnage totals for MSW and REC, if available.

- Please see the attached sheet containing 2025 and 2026 tonnages and rates.

24. Does the Town have a preference on the type of annual price increase? I.e., fixed percentage or based on the Consumer Price Index of Water Sewer Trash?

- The Town prefers a fixed annual percentage increase for planning and budgeting purposes.

25. Would the Town consider adding a second deadline for questions and extending the bid deadline a week to provide enough time for bidders to complete their due diligence?

- *The Town will not be extending the proposal deadline.*

26. Can you please provide the following information?

- Road Miles: Approximately 82 miles
- Square Miles: Approximately 15.5 square miles
- Population: 7,735
- Estimated Stops: Approximately 3,000
- Total Units: Approximately 3,300
- Single-Family Units: Unknown
- Condominium Units: See response to Question 16
- Two-Family Units: Unknown
- Three-Family Units: Unknown

27. Who maintains and delivers carts throughout the contract term? The bid mentions Town inventory, this is confusing.

- The contractor is responsible for providing and maintaining the carts. The contractor will provide approximately ten (10) to twenty (20) replacement carts to be stored at the Department of Public Works facility. DPW will use this inventory to replace damaged carts as needed. Damaged carts will then be returned to the contractor and exchanged for replacement carts to replenish the Town's on-site inventory.

28. Can you please provide copies of daily route maps?

- The Town has not been provided daily route maps by its current vendor. Routing is determined at the discretion of the vendor.

29. How many Trucks does the Current Vendor Utilize to Service the Town of Stratham?

- The Town does not have this information. Proposers should reference the collection schedule and historical tonnage information provided with the RFP and supplemental materials.

30. Who currently owns the existing carts/toters for the Town?

- The Town's current vendor owns the existing carts.

31. Are there any Business Zones eligible for Trash & Recycling Collection within this Contract?

- No. This contract is for residential collection only.

32. What Facility or Facilities is the Current Vendor transporting the Solid Waste & Recycling to? What verification Process does the Town require for Dump Slips in the Invoicing Process?

- The current vendor utilizes Turnkey, Covanta, Allenstown, and other facilities selected by the vendor. The vendor provides copies of applicable weigh slips with each invoice, which the Town uses to verify the tonnages billed.

33. Does the Town of Stratham have any Capacity to allow the Vendor to Store or Park Collection Vehicles at a Municipal Facility within Town Limits?

- No, the Town does not have the municipal space available for the storage or parking of contractor collection vehicles.

2025 Residential MSW Collected

1/31/2025	Qty	193.97
	Rate	\$ 172.09
	Total	\$ 33,380.30
2/28/2025	Qty	133.82
	Rate	\$ 178.97
	Total	\$ 23,949.77
3/31/2025	Qty	138.39
	Rate	\$ 178.97
	Total	\$ 24,768.50
4/30/2026	Qty	170.49
	Rate	\$ 178.97
	Total	\$ 30,512.60
5/31/2025	Qty	185.67
	Rate	\$ 178.97
	Total	\$ 33,229.36
6/30/2026	Qty	177.66
	Rate	\$ 178.97
	Total	\$ 31,795.81
7/31/2025	Qty	202.53
	Rate	\$ 178.97
	Total	\$ 36,246.79
8/31/2025	Qty	183.7
	Rate	\$ 178.97
	Total	\$ 32,876.79
9/30/2025	Qty	184.95
	Rate	\$ 178.97
	Total	\$ 33,100.50
10/31/2025	Qty	199.42
	Rate	\$ 178.97
	Total	\$ 35,690.20
11/30/2025	Qty	176.08
	Rate	\$ 178.97
	Total	\$ 31,513.04
12/31/2025	Qty	199.72
	Rate	\$ 178.97
	Total	\$ 35,743.89

2026 Residential MSW Collected

1/31/2026	Qty	173.96
	Rate	\$ 178.97
	Total	\$ 31,133.62
2/28/2026	Qty	150.19
	Rate	\$ 178.97
	Total	\$ 26,879.50
3/31/2026	Qty	165.92
	Rate	\$ 178.97
	Total	\$ 29,694.70
4/30/2026	Qty	185.3
	Rate	\$ 178.97
	Total	\$ 33,163.14
5/31/2026	Qty	192.25
	Rate	\$ 178.97
	Total	\$ 34,406.98
6/30/2026	Qty	186.05
	Rate	\$ 178.97
	Total	\$ 33,297.37
7/31/2026	Qty	206.65
	Rate	\$ 178.97
	Total	\$ 36,984.15

2025 Residential REC Collected

		Zero Sort Recycling	Recycle Processing Fee
1/31/2025	Qty	68.25	68.25
	Rate	\$ 286.83	\$ 108.23
	Total	\$ 19,576.15	\$ 7,386.70
2/28/2025	Qty	61.32	61.32
	Rate	\$ 298.30	\$ 115.38
	Total	\$ 18,291.76	\$ 7,075.10
3/31/2025	Qty	58.47	58.47
	Rate	\$ 298.30	\$ 114.51
	Total	\$ 17,441.60	\$ 6,695.40
4/30/2025	Qty	67.59	67.59
	Rate	\$ 298.30	\$ 108.86
	Total	\$ 20,162.10	\$ 7,357.85
5/31/2025	Qty	72.17	72.17
	Rate	\$ 298.30	\$ 113.43
	Total	\$ 21,528.31	\$ 8,186.24
6/30/2025	Qty	67.12	67.12
	Rate	\$ 298.30	\$ 121.27
	Total	\$ 20,021.90	\$ 8,139.64
7/31/2025	Qty	74.37	74.37
	Rate	\$ 298.30	\$ 126.68
	Total	\$ 22,184.57	\$ 9,421.19
8/31/2025	Qty	68.78	68.78
	Rate	\$ 298.30	\$ 127.76
	Total	\$ 20,517.07	\$ 8,787.33
9/30/2025	Qty	65.19	65.19
	Rate	\$ 298.30	\$ 134.91
	Total	\$ 19,446.18	\$ 8,794.78
10/31/2025	Qty	71.67	71.67
	Rate	\$ 298.30	\$ 134.51
	Total	\$ 21,379.16	\$ 9,640.33
11/30/2025	Qty	59.64	59.64
	Rate	\$ 298.30	\$ 139.49
	Total	\$ 17,790.61	\$ 8,319.18
12/31/2025	Qty	79.67	79.67
	Rate	\$ 298.30	\$ 138.87
	Total	\$ 23,765.56	\$ 11,063.77

2026 Residential REC Collected

		Zero Sort Recycling	Recycle Processing Fee
1/31/2026	Qty	76.09	76.09
	Rate	\$ 298.30	\$ 137.75
	Total	\$ 22,697.65	\$ 10,481.40
2/28/2026	Qty	49.03	49.03
	Rate	\$ 298.30	\$ 133.65
	Total	\$ 14,625.65	\$ 6,552.86
3/31/2026	Qty	63.8	63.8
	Rate	\$ 298.30	\$ 124.62
	Total	\$ 19,031.54	\$ 7,950.76
4/30/2026	Qty	63.34	63.34
	Rate	\$ 298.30	\$ 134.09
	Total	\$ 18,894.32	\$ 8,493.26
5/31/2026	Qty	68.75	68.75
	Rate	\$ 298.30	\$ 125.72
	Total	\$ 20,508.13	\$ 8,643.25
6/30/2026	Qty	63.35	63.35
	Rate	\$ 298.30	\$ 126.13
	Total	\$ 18,897.31	\$ 7,990.34
7/31/2026	Qty	71.25	71.25
	Rate	\$ 298.30	\$ 123.11
	Total	\$ 21,253.88	\$ 8,771.59

2026-2027 CURBSIDE COLLECTION CALENDAR

Your pickup day is either Tuesday, Wednesday, Thursday or Friday.

Place containers at the curb the night before pickup.

If your service day falls on a holiday, there will be a one day delay in service.

All subsequent collection days that week will also be delayed one day.

FEBRUARY 2026

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28

MARCH 2026

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

APRIL 2026

SUN	MON	TUE	WED	THU	FRI	SAT
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

MAY 2026

SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

JUNE 2026

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

JULY 2026

SUN	MON	TUE	WED	THU	FRI	SAT
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

AUGUST 2026

SUN	MON	TUE	WED	THU	FRI	SAT
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

SEPTEMBER 2026

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

OCTOBER 2026

SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

NOVEMBER 2026

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

DECEMBER 2026

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

JANUARY 2027

SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

KEY: = Recycling and trash pickup = Holiday

Household Hazardous Waste Day dates will be added as they become available. Please check back for updates.

CURBSIDE COLLECTION DAY

Tuesday Pickup

Autumn Lane	Chelsea Way	Holmgren Court	Roby Jewell Lane	Tall Pines Drive
Balsam Way	Chestnut Way	Holmgren Road	Russell Drive	Taylor Court
Barker Lane	Christie Lane	Juniper Drive	Shannon Drive	Treat Farm Road
Barnes Drive	Cider Mill Lane	Kirriemuir Road	Smith Farm Road	Trisha's Way
Bittersweet Lane	Cortland Avenue	Leigh Circle	Spring Creek Lane	Union Road (#3-76)
Blossom Lane	Fifield Lane	Lilac Way	Spruce Lane	Vanessa Lane
Brown Avenue	Frying Pan Lane	Market Street	St. Andrews Way	Wedgewood Drive
Bunker Hill Avenue	Heron Way	Mason Drive	Stephen Drive	Wiggin Way
Chapman Road	Hersey Lane	Meadows	Stonewall Way	Winnicutt Road
Charles Drive	Hickory Pond Lane	Muirfield Drive	Strawberry Lane	Winterberry Lane

Wednesday Pickup

Aberdeen Drive	Coach Road	Jewett Lane	Robin Glen Road
Alderwood Drive	Crestview Terrace	Lamington Hill Road	Scamman Road
Alex Way	Crockett's Way	Lamington Place	Seavey Pasture Road
Barbaras Way	Easton Hill Lane	Long Hill Road	Shirley Lane
Barker Road	Gifford Farm Road	Lovell Road	Spring Hill Road
Baron's Way	High Street	Lucien Way	Tansy Avenue
Bartlett Road	Hillcrest Drive	Mark Avenue	Union Road (#81-162)
Beech Court	Humes Court	Merles Lane	Whittaker Drive
Berry Hill Road	Iris Drive	Perth Drive	Willowbrook Avenue
Birnum Woods Road	Jack Rabbit Lane	Point of Rocks Terrace	
Chase Lane	Jacqueline Way	Pond View Drive	

Thursday Pickup

Apple Way	Emery Lane	Orchard Hill Road	Squire Way
Betty Lane	Erik Way	Oxbow Farm Road	Stoney Brook Lane
Boat Club Drive	Evergreen Way	Parkman Brook Lane	Stratham Heights Road
Breslin Farm Road	French Lane	Patriots Road	Sweetland Place
Butterfield Lane	Green Vale Drive	Peninsula Drive	Thornhill Road (REC Only)
Cannich Circle	Greta's Way	Pinewood Drive	Vineyard Drive
Country Farm Road	Guinea Road	Portsmouth Avenue (#2-137)	Walters Way
Country Farm Way	Haywick Drive	Quail Hollow	William Circle
Doe Run Lane	Kirkwall Drive	Raeder Drive	Winding Brook Drive
Drumlin Road	Meadowview Lane	River Road	Wingate Court
Drury Plains Road	Moray Court	Rollins Farm Drive	Woodside Drive
Elton Avenue	Oak Lane	Sanctuary Drive	

Friday Pickup

Aspen Lane	Dumbarton Oaks	Laurel Lane	Sandy Point Road
Benjamin Road	Dundee Circle	Linda Lane	Squamscott Road
Blue Ridge Circle	Glengarry Drive	Linwood Lane	Stratham Green
Bo'ness Lane	Hemlock Way	Lockerbie Lane	Stratham Lane
Brookside Drive	Jana Lane	Marybank Drive	Tidewater Farm Road
Chisholm Farm Drive	Jason Drive	Morning Star Drive	Tuckers Trail
Clova Circle	Joyce Lane	Murphy Lane	Turnberry Road
College Road	Kildary Drive	Pheasant Run	
Depot Road	Kinloch Drive	Portsmouth Avenue (#138-355)	